

Invitation to Quote supporting information:**Greater Manchester's Nature for Health (GSP) Learning Network**Background

NHS Greater Manchester are inviting potential organisations to be a part of our Green Social Prescribing extension programme:

- **Developing a value-for-money model towards a cost-benefit analysis**, including exploring health service demand, costs and benefits of the interventions and ability to address health inequalities
- **Building models for sustainable funding**, including through activity provider collaboratives, shared investment models and procurement models that work for GSP

NHS Greater Manchester's GSP Model of Delivery; Key workstreams

1. **Targeted outreach and delivery for ethnic minority communities facing the biggest health inequalities:** Using Health Index Scores to prioritise geographic impact we will deliver programmes in the localities of **Manchester, Salford, Oldham, and Tameside**, all of which have consistently had the worst Health Index Score across Greater Manchester (detailed in 'Annex 1 – Health Data'). Rochdale, while also scoring incredibly low, will form part of the severe mental health workstream so will not be included in Workstream 2. We will commission three to four delivery partners in these priority localities, prioritising high quality delivery and data collection to achieve the best patient outcomes and quality data for an economic evaluation.
2. **Addressing severe mental health needs:** In collaboration with Pennine Care's Early Intervention Teams (EITs), we will identify patients with severe mental health issues who may benefit from a referral onto a green social prescribing programme. Individuals will participate in therapeutic horticultural activities such as food cultivation, garden care, tree planting, and bushcraft. From our previous programme experience, these activities have been proven to effectively support the recovery of mental wellness, within the protective framework of a professionally facilitated environment. We will deliver these programmes across three localities with around 40-60 participants in each locality across the year. This is to ensure the programmes are safe and effective, given the higher level of support required.
3. **GM-wide GSP Learning Network:** building on the success of our original programme, we will offer centralised learning and collaboration opportunities to organisations and individuals across the health system, the VCSE sector and the natural environment sector. We will bring people together to share ideas, discuss learning, and take part in organised workforce training events, thereby supporting and developing the sector as a whole, aiding longer term sustainability of delivery.
4. **Economic evaluation workstream:** A pivotal component underpinning our approach is a detailed economic evaluation encompassing cost analysis of our interventions, its return-on-investment, and effectiveness of resource allocation. Despite the challenge of conducting such an evaluation within a year, as well as using the programme outcome data from the

delivery of the programmes outlined in workstreams 1 and 2, the evaluation will also leverage existing GM health system data, interviews with key stakeholders including funders and commissioners, and will aim to incorporate insights from other recent related research.

[Invitation to Quote for GSP Learning Network](#)

We are inviting you, as a valued green social prescribing partner, to put forward a proposal to be a delivery partner in Greater Manchester's second key workstream: **GM-wide GSP Learning Network**.

We have £20,000 (inclusive of VAT) of funding available for this workstream and anticipate funding one partner to deliver this work. It would be of benefit if you can demonstrate match-funding to enhance your ability to deliver and support your proposal.

You may submit your proposal as an individual organisation or as a partnership, if submitting as a partnership one organisation must be the 'lead' partner and make the submission on behalf of the other organisations. If a partnership proposal is successful the funding will go to the lead partner and the lead partner will become the main point of contact and responsible for all other partners. Since we have a very limited time to deliver GSP programmes as part of this funding, it is essential that you can demonstrate prior GSP collaboration and network experience either individually or via your partnership. You will need to develop a schedule of events and begin work as possible once funding has been received.

You should address each of the criteria within the stated maximum word count. The limit excludes any pictures or diagrams embedded within the text and references which should be provided at the bottom of each section. Content that exceeds the maximum word count will not be considered. Hyperlinks embedded within the text will not be followed.

The weighting for each section is provided alongside the criteria.

Submission deadline: you must submit your application by the **end of day on 7th June 2024** (previously 17:00 on 4th June 2024), submitting it to gmhscp.pcca@nhs.net.

Whilst you may utilise AI to research and develop your proposal, you may not use AI output verbatim in your responses to each criterion. If it is deemed that your proposal has been created through significant copy/pasting from AI output, it will not be considered.

Requirements

Successful delivery partners will be expected to meet the following requirements. Please consider these requirements carefully and ensure time/cost for these activities are built into your proposal and budget:

- a) Ensure GSP learning, knowledge and networking activities co-designed and with a lived-experience perspective.
- b) Take sensible measures to market and encourage participation from across our GSP network to attend events regularly.
- c) You must engage with the central NHS GM team on the GSP Learning Network including documenting progress and sharing news about the programme development.
- d) Take part in, and contribute to, monthly GSP Programme Steering Group meetings.
- e) Assist the national GSP programme with ad-hoc requests to share learning and awareness of the programme by participate in workshops and other forums.

How proposals will be scored

NHS GM will use the following criteria to score proposals. Each criterion will be scored from 1-5 (see Annex 1 – Scoring system) and totalled using the given criteria weightings. The top scoring proposal from each target locality will be awarded a proportion of the total available funding.

Section	Criteria
<p>1) Enhanced Cross-sector Collaboration (Weighting – 20%)</p>	<ul style="list-style-type: none"> a) Building on the Nature for Health Network, continue to grow and nurture the network to include stakeholders from the health system, the Voluntary, Community, and Social Enterprise (VCSE) sector, and the natural environment sector. b) Facilitate regular collaboration and communication among these stakeholders to share best practices, resources, and challenges. c) Document and share examples of successful cross-sector collaborations that have led to improved GSP delivery.
<p>2) Increased Capacity and Skills Development (Weighting – 20%)</p>	<ul style="list-style-type: none"> a) Deliver a series of comprehensive training sessions (may be sub-contracted) that meet identified needs of GSP and health professionals across the network. b) Enhance the competency of the workforce engaged in GSP initiatives through targeted training sessions focusing on skills such as (but not limited to) initiating a GSP programme, stakeholder engagement, and outcome measurement. c) Track the participation and impact of attendees through pre-and post-training surveys.
<p>3) Knowledge Sharing and Innovation (Weighting – 20%)</p>	<ul style="list-style-type: none"> a) Organise and deliver a series of workshops and webinars that facilitate the exchange of innovative ideas and current research in the field of social prescribing. b) These sessions should be accessible to as many people as possible through a combination of in-person and online formats. c) Ensure resources such as recorded workshops and training sessions, case studies, training materials, and other outputs from this workstream are easily accessible to all stakeholders by facilitating their transfer to the Nature for Health website, or other online platform. d) Measure the frequency and quality of contributions to the knowledge base by network members to ensure it grows successfully.
<p>4) Feedback Mechanisms and Continuous Improvement (Weighting – 20%)</p>	<ul style="list-style-type: none"> a) Implement regular feedback mechanisms to gather insights from participants on the effectiveness of the network activities. b) Use feedback to continually improve the network’s offerings and ensure they are meeting the evolving needs of the community.
<p>5) How your funding will be utilised, and value for money (Weighting - 20%)</p>	<ul style="list-style-type: none"> a) Providing a high-level budget, explain how you will utilise your requested funding (i.e. staffing costs, equipment, programme management etc.). b) Include any match-funding or in-kind time that you will be able to contribute.

Section	Criteria
	c) What steps will you take throughout this programme to ensure longer term sustainable delivery of GSP in Greater Manchester?

[Next steps](#)

All proposals will be assessed and scored from 10th June 2024. We will notify all organisations and partnerships as soon as possible, hopefully the same week of the 10th June.

NHS GM will then work with successful GSP Learning Network partner to put in place an MOU shortly following being notified of the outcome. NHS GM will provide the full amount of funding upfront as soon as practicably possible once the MOU is in place.

Since the national programme only runs through to 31st March 2025 it is imperative that we start delivery as quickly as possible. We would like this element to have a schedule of events / workshops etc. and start delivering by no later than July 2024, earlier if possible, to make the most of the remaining financial year.

Annex 1 – Scoring system

Proposals will be scored using the following scoring system.

Points	Interpretation
5	Exceptional Response - Exceeds the requirement. Exceptional demonstration by the applicant of the relevant ability, understanding, experience, skills, resource and quality measures required to provide the supplies/services. Response identifies factors that will offer potential added value, with evidence to support the response.
4	Good Response - Satisfies the requirement with minor additional benefits. Above average demonstration by the applicant of the relevant ability, understanding, experience, skills, resource and quality measures required to provide the supplies/services. Response identifies factors that will offer potential added value, with evidence to support the response.
3	Meets Minimum Requirements - Satisfies the requirement. Demonstration by the applicant of the relevant ability, understanding, experience, skills, resource and quality measures required to provide the supplies/services, with evidence to support the response. The described requirement is offered.
2	Minor Reservations - Satisfies the requirement with minor reservations. Some minor reservations of the applicant's relevant ability, understanding, experience, skills, resource and quality measures required to provide the supplies/services, with little or no evidence to support the response.
1	Serious Reservations - Satisfies the requirement but there are major reservations. Considerable reservations of the applicant's relevant ability, understanding, experience, skills, resource and quality measures required to provide the supplies/services, with little or no evidence to support the response.
0	Very Poor or Unacceptable Response - Does not meet the requirement. Does not comply and/or insufficient information provided to demonstrate that the applicant has the ability, understanding, experience, skills, resource and quality measures required to provide the supplies/services, with little or no evidence to support the response.